NAME: Laurie Bemi **EDUCATION:** Bachelor of Science in Chemistry University of Guelph, Guelph, Ontario, Canada ROLE: Senior business analyst COMPANY: Talisman Malaysia Ltd YEARS IN OIL & GAS: 20

MY JOB IS EXCITING BECAUSE...

EVERY drop of oil adds value to every oil company. Bemi says being able to contribute to making every drop count for her company and their production partner is rewarding.

"A few years ago, I was seconded to our partner company's office" she recalls. "My job was to prepare a spreadsheet that calculated each partner's share of oil under a very complex production sharing agreement"

"The result was an entitlement model which I believe is still used today. Most importantly, by working within our partner's office. I gained a better understanding of our partner's point of view, which led to better working relations between our companies."

Bemi lived frugally while at university, thus, needed little convincing to join the profitable business of O&G upon graduation. She has since worked in many areas

EDUCATION: Master of

Heriot-Watt University,

Bachelor of Engineering in

Aeronautical Engineering.

Engineering,

Edinburgh, UK

be too costly.

Engineering in Petroleum

NAME: Zarool Hassan Tajul Amar

RESIDENCE PASS-TALENT HOLDER LAURIE CONTRIBUTES TO "OIL-GONOMICS"

of the business: reservoir engineering, joint ventures, corporate, planning and economics which 'prepared me for my current role in business development."

At Talisman Malaysia Ltd, a Canadian O&G company in Malaysia, her job "involves preparing strategic plans and economics for new deals, such as acquisitions or joint ventures, for new exploration blocks, and for expansion projects for our existing operations."

"Every day is different," this residence pass-talent holder says. "Some days I meet with other members of the team to discuss strategy, options and project input data. Other days, I prepare cash flows to determine the future value of a project. Still other days see me making pow erpoint slides to share ideas and results with the management."

> She says these meetings to discuss numbers and report preparations are key to getting a project off the ground as she points out "for every 20 proposals I analyse, maybe 10 will be presented to my immediate management two or three presented to senior management and one will get approval."

DRILLING FOR SUCCESS...

"Analytical skills are critical in my role," she says as she needs to understand the input data, prepare accurate analysis, and then interpret the results. So is the ability to communicate the results most succinctly to management teams.

"Good verbal communication is required early in the project to ensure correct input data: ask the right questions and listen to the answers," she adds. "Management presentations must be clear and concise, with the message clearly articulated. It is a challenge to say enough for management to make a decision but not so much to become bogged down in details."

TALENTCORP'S TOUCH...

"I heard about the 10-year Residence Pass-Talent programme through a friend and went to a TalentCorp presentation," she recalls. "I liked the idea of staying in KL on a longer term

and so I decided to apply." "My dealings with TalentCorp have been top notch as everyone has been courteous and understanding. The website is clear and works well. I've recommended residence pass-talent to a couple of friends who also want to stay in Malaysia and they have applied too."

TALENTCORP SUPPORTS THE OIL AND GAS SECTOR THROUGH VARIOUS TALENT PROGRAMMES

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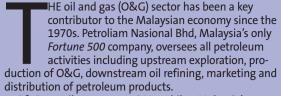
- Open to highly-qualified expatriates who have lived in Malaysia three years or more. Ability to live and work in Malaysia for up to
- 10 years. Flexibility to change employers without hav-
- ing to renew the pass. Spouse and dependents under 18 years of
- age are eligible for the RP-T. Spouse can seek employment without the
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- To facilitate return of experienced Malaysians work ing abroad who are able to contribute to the ETP. Applications are approved based on qualifications
- and working experience abroad.

 Approved REP applications are entitled to: ■ An incentive of 15% flat rate of income tax on
- employment income for five years. ■ Tax exemption for all personal effects brought back into Malaysia under one consignment. ■ Tax exemption (excise duty and sales tax) for
- up to two locally assembled/manufactured Completely-Knocked Down (CKD) vehicles. Permanent Resident (PR) status for foreign

spouse/children within six months upon submission of complete application to the Immigration Department of Malaysia.



O&G contributes 19% or RM127bil to Malaysia's gross domestic product (GDP).

The Government launched the Economic Transformation Programme in September 2010 to propel the country into a high-income economy by 2020. O&G is one of the National Key Economic Areas to continue driving this growth.

To maintain the energy sector's contribution to Malaysia's GDP, plans have been put in place to:

- Diversify the energy sector;
- Enhance production from current reserves;
- Increase exploration for new oil and gas reserves; and ■ Encourage the use of alternative energy sources like

We need talents with different experiences and qualifications!

TalentCorp has various talent programmes to retain and recruit talents, locally and globally.



JPA SCHOLAR EILEEN SHINES AT SHELL MANAGING RISKS AND COSTS

NAME: Eileen Lee

EDUCATION: Bachelor of Science in Environmental Policy with Economics.

London School of Economics and Political Science, UK ROLE: Contracts engineer COMPANY: Shell Malaysia YEARS IN OIL & GAS: 1

MY JOB IS EXCITING BECAUSE...

Lee is trained in policy making for environment and sustainable growth yet works in a controversial energy sector – O&G! Lee finds work exciting because she intends to use her knowledge and skills to

> ity in the sector. "I am cur-

project off Singapore waters.

rently working on a 48" subsea pipeline replacement

shares. "This project will significantly reduce the risk of oil leak incidents, while ensuring efficient operations of a Shell refinery."

In the O&G industry, her role is known as contracts engineer. She deals with work related to major constructions and provides consultancy for contracting within the Asian region.

"I play a major role in sourcing for the best contractors with the best value for money while maintaining ethics, controls and principles. I also lead and participate in commercial negotiations and contract management. The job is exciting due to the high monetary value and risk involved, innovations in engineering and the diverse dynamics that exist in every project."

DRILLING FOR SUCCESS... Lee maintains that it is important

to manage multiple interfaces in various situations with different stakeholders to achieve one goal.

TALENTCORP'S TOUCH...

"I was under the STAR programme early on," she recalls. "TalentCorp made my transition from overseas where I studied, to working in Malaysia close to hassle-free. TalentCorp has exceeded my expectations in responsiveness and profes-

JPA SCHOLAR LUM GRINDS ON AND OFF-SHORE TO MAKE WELLS FUNCTION WELL

NAME: Terry Lum **EDUCATION:** Bachelor of Engineering (Civil)

ROLE: Well intervention / well integrity engineer ANY: Shell Malaysia

YEARS IN OIL & GAS: 1.5

MY JOB IS EXCITING BECAUSE...

Lum is a JPA scholar who is kept busy as he takes on two roles; one is looking after well integrity, the other being well intervention. Yet, he is not complaining.

"I'm really excited working with a group of people from different backgrounds and personalities on large scale projects that have a big impact to the company," Lum explained. "Our work has the potential to impact our country's gross domestic product."

No doubt Lum knows how big his job is! Yet, he added "the best part is I can concentrate on my job knowing my bank balance is well taken care of.

Lum also sleeps well at night having "the satisfaction of a job well done, hitting targets we have set and being able to go home knowing everything is good and safe."

Lum's day in the office is varied. When on-shore, he attends meetings to discuss well integrity issues and plans for any remedial work to be carried out. His off-shore work comprises of waking up at 5am, attending safety and operations meetings at 6am, getting his permit and work documents checked and signed off before heading to the wells site to work until 6pm

Then, it is relaxation, and revision for exams.

"Yes, we still have to sit for exams to assess our competency to carry out our jobs," adds Lum.

ing and slick line operations, and Wellhead maintenance and well integrity troubleshooting, are two skills instrumental to improving O&G production.

"In 2012, I was involved in a well intervention campaign on two of our oil fields offshore Sabah," Lum says "The main objective of carrying out coiled tubing sand clean-out operations was to boost production rate from our existing oil wells. We completed the operations safely and suc cessfully, and thus brought in additional oil production and revenue."

TALENTCORP'S TOUCH...

"I came under the STAR programme when it had only just started," Lum recalls, adding in 2010, he spent 10 weeks as an intern in Sarawak Shell Bhd.

"I passed the internship and was offered the opportunity to work with Shell upon my graduation," he reveals. "Luckily, TalentCorp was around so it was possible for me to serve my bond working for Shell under STAR. After

a short wait, I was given the green light to join Shell. JPA and TalentCorp were helpful and understanding throughout the process."



ROLE: Senior petrophysicist COMPANY: Petrofac (Malaysia-PM304) Ltd YEARS IN OIL & GAS: 26

University of Sydney, Australia

MY JOB IS EXCITING BECAUSE.. PETROPHYSICS, "it's an art," quips Zarool, adding it is vital to understand the science behind it as one will otherwise be drilling for oil or gas blindly, and that will

Zarool explains that petrophysics is "an evolving sub-surface discipline encompassing two major university-taught disciplines – geology and reservoir engineering. A petrophysicist, he says, works closely with sub-surface professionals like geologists, seismologists, reservoir engineers, drilling engineers, and production technologists to find hydrocarbon (oil, condensate or gas) reservoirs for commercial development."

"However, there is no university that awards a degree in this," Zarool says. "Petrophysics skill is acquired while working on-thejob and formal trainings are given to O&G industry's geologists or reservoir engineers after a few years of working. These trainings impart the science of petrophysics to the participants but not the

interpretation skill." He says complications arise from the complexity of the geology of rocks and the engineering of the flow mechanics of various

RETURNING EXPERT ZAROOL SHARES THE ART AND SCIENCE OF PETROPHYSICS

fluids (gas, oil, condensate, and water) in those rocks that are often complex and sometimes do not behave exactly as science or mathematical formulas would have predicted them to be.

"Experience always prevails," Zarool adds.

The intricacy of acquiring this experience has prompted him to develop an in-house training course focusing on the interpretation skills in petrophysics for all sub-surface personnel in a major O&G company, which is still being used to teach young geoscientists and engineers.

DRILLING FOR SUCCES ...

"My skill in petrophysics allows me to interpret and integrate various sub-surface geological and engineering data to determine different types of fluids in reservoir rocks and estimate its properties for exploration or development purposes," Zarool

explains. He says the complexity of reservoir rocks and scarcity of finding "easy" hydrocarbons force the O&G industry to move away from traditional silo sub-surface skill-based working environment to an integrated multi-skills environment.

As petrophysicists do not undergo the specialised trainings of geoscientists or reservoir engineers, they gain "a distinctive position to bridge the two major disciplines because of their capability to integrate both geological and reservoir engineering data," he says.

on sophisticated geological and engineering computerised models for exploration and development of hydrocarbon reservoirs, petrophysicists are now highly sought after due to their inherent skills in both disciplines," Zarool

"TalentCorp made my return governmental agencies."

"The benefits that come with REP are attractive but I feel the five-year duration for the scheme is too short as transfer of skills and technologies in certain disciplines often takes much longer for it to be effective. Professionals

"As more O&G companies rely

"I came back under the

easier because of its one-stopcentre arrangements with other



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TALENTCORP'S TOUCH...

Returning Expert Programme

(REP) scheme," Zarool shares.

may not be enticed to return to Malaysia due to this limited tenure. or worse, they may choose to leave after the duration is over."

